LAW 438 - SECURED TRANSACTIONS - WINTER 2014 MACDOUGALL

PPSA PREVAILS OVER OTHER LEGISLATION, ABSENT AN EXPRESS PROVISION TO THE CONTRARY: and in accordance w/ a few exceptions - 73 (Marine Building Holdings - PPSA prevailed) Exceptions: Business Practices & Consumer Protection Act and Land Title Act -- though ss. 36, 37, and 49 still apply to LTA - 74 PPSA DOES NOT ADDRESS EVERY GIVEN SITUATION: rules of equity, common law, and the law merchant apply so long as not inconsistent - 68 BWM says: If a provision of the PPSA doesn't perfectly apply, it shouldn't be forced; use CL rules (nemo dat); doesn't like that

judges have gotten creative with the rules of equity wrt secured trans & deeply hopes that they'll be reverse upon appeal

CREATING A SECURITY INTEREST	
	BASICS
IS A SECURITY INTEREST CREATED?	 SUBSTANCE OVER FORM: PPSA applies to any transaction that creates a security interest w/out regard to form OR ownership - 2(1)(a) Creation of the SI must be the essence of the transaction vs incidental (+) debtor-creditor relationship of some sort "SECURITY INTEREST" - 1(1) "TRUE" - (a) interest in goods, chattel paper, investment property, document of title, instrument, money, or intangible that secures payment or performance of an obligation "DEEMED" - (b) interest in (i) transfer of account or chattel paper; (ii) commercial consignment; or (iii) a lease for a term of more than one year
PARTIES TO A SECURED TRANSACTION - 1(1)	 "CREDITOR": fairly broad definition, though incomplete definition in the PPSA "SECURED PARTY": person who has SI; hold SI for benefit of another; or trustee of trust that holds SI "DEBTOR": individuals must fit w/in the definition for the PPSA to apply! (a) person who owes payment or performance of obligation, whether or not person owns or has rights in collateral (b)(c)(d) "deemed" debtors: person who receives goods under commercial consignment; lessee under lease > 1 year, transferor of account/chattel paper (e) person who acquires the secured property from the original debtor; SI remains attached The meaning of "debtor" can change in situations where A owes the obligation, but B is the owner of the collateral. For provisions dealing w/ collateral, "debtor" will mean B, the owner of the collateral // wrt obligations, A // or where possible BOTH the owner and the obligor
STANDARD OF BEHAVIOR	• GOOD FAITH & COMMERCIALLY REASONABLE MANNER: the standard expected of parties wrt rights, duties & obligations - 68(2) • ACTING DESPITE MERE KNOWLEDGE OF THE SI OF ANOTHER DOES NOT CONSTITUTE BAD FAITH - 68(3)
THE OBLIGATION SECURED	 EXTENT: SI is only used to satisfy the extent of the obligation owed & no more though amount can change over time (see tacking) DEFAULT: SI can only be used to satisfy indebtedness in default on an obligation <u>currently due</u>, therefore it's critical to know what constitutes default! BWM says: make conditions for default as <u>broad</u> as possible; not required to act on all provisions, but preserves <u>ability to act</u> ACCELERATION CLAUSE: failure to pay any amount owing leads to all amounts due immediately. AVAILABILITY OF AC's: SP has <u>commercially reasonable grounds</u> to believe payment/performance is/is about to be impaired OR collateral is/is about to be in jeopardy - 16
TACKING	 SA MAY PROVIDE FOR FUTURE ADVANCES - 14(1) LATER INDEBTEDNESS ADDED ON TO (PRE-EXISTING) SENIOR PRIORITY - 35(6) - this can "eat up" the collateral available to Jr creditors; Jr's are expected to take tacking into account when entering into a security agreement. Assignees (buyers) of a senior SI can't tack their own (preexisting) debt onto that priority position (Canamsucco) Butyou can buy the assignment and then tack on more new debt to the senior position. BWM doesn't agree w/ this; sees no reason to protect Jr creditor here, where other situations leave them unprotected Subordination Agreement: contract b/w SP1 and SP2 (for example) that sorts out their relative priorities; no effect on other SP's!
WHAT IS THE COLLATERAL?	 CHARACTERIZATION OF GOODS: determination of sub-category made <u>at the time the SI attaches</u> - 1(4) CONSUMER GOODS: primarily used or acquired for personal, family, or household purposes INVENTORY: goods held for <u>sale or lease</u>; furnished under contract of service; raw materials; materials used/consumed in business EQUIPMENT: residual category - goods that are NOT inventory or consumer goods
KNOWLEDGE	 NATURAL PERSON: information acquired in circumstances where <u>reasonable person</u> would take notice – constructive – 1(2)(a) CORPORATION: reasonable attention of managing D/O, or sr. employee responsible for matters to which info relates – 1(2)(c)

FORM & CONTENT ENFORCEABLE? • AGAINST DEBTOR --> NO PARTICULAR FORM REQUIRED: ""SA is effective according to its terms" - 9 AGAINST 3RD PARTIES --> (1) SP MUST HAVE POSSESSION OR (2) MEET WRITING REQUIREMENTS - 10(1) • POSSESSION: one way to make SI effective against 3rd parties - 10(1)(a) // leads to rights & obligations of SP's in possession - 17 WRITING SIGNATURE OF DEBTOR (+) ONE OF THE FOLLOWING - 10(1)(d) REQUIREMENTS • (i) description of collateral: ITEM / KIND / or REFERENCE to one or more: FOR SECURITY goods, investment property, instruments, documents of title, chattel paper, intangibles, money, crops, or licenses AGREEMENTS • (iii) all-PAAP // this prevents future problems with form & is the preferred method - "GSA" • (iv) all-PAAP with exceptions Riepe - lack of compliance w/ writing requirements // verbal agreement, but no written SA // SP's interest ineffective against 3rd party, even though 3rd party knew of SP's interest 674921 - use of an unrecognized term // parties to SA used term "assets" // not recognized // SP's interest rendered ineffective against third parties, despite understanding b/w contracting parties as to what the term was meant to cover MISCELLANEOUS • "CONSUMER GOODS" & "EQUIPMENT" - require further description - ex/ serial number or category - 10(3)

TRANSACTIONS CREATING "TRUE" SECURITY INTERESTS

• "INVENTORY" - only adequate as description for 10(1)(d) while property is held by the debtor as inventory - 10(4)

• BUT --> if property <u>becomes</u> inventory you're fine b/c determination of goods <u>made at the time the SI attaches</u> - 1(4)
• "PROCEEDS" - SA need not reference "proceeds" to be enforceable against 3rd parties - 10(5) - says nothing of PRIORITY!

COMMON LAW	• CLASSIC FORMS ARE PRESERVED - 2(1)(b)
AND	• PLEDGE: CL // possessory // tangible property // no writing req's // classically used by pawn shops, inconvenient for big lenders
EQUITABLE FORMS	• MORTGAGE: EQ // no possession required upon default, mortgagee gets ownership rights & possession // tangible property // owner-mortgagor + lender-mortgagee
	 CHARGE: EQ // tangible or intangible // non-possessory upon default, chargee obtains <u>right to sell</u> property Fixed Charge - subject matter identified immediately Floating Charge - SP has charge over <u>category</u> of things; crystallizes and settles upon property at the time of default
	 ASSIGNMENT: EQ // intangible // most common form is ACCOUNT (debt) // absolute is <u>not</u> a SI, whereas conditional <u>is</u> a SI CONDITIONAL SALE: buy/sell on <u>credit</u> triggers law of secured transactions
	LIEN: can be possessory or non-possessory
PPSA FORMS	 SECURITY AGREEMENT: agreement that creates/provides for SI and may include: agreements for <u>prior SI</u> and <u>writing</u> evidencing SI GENERAL SECURITY AGREEMENT: where the collateral is all-PAAP

	AMBIGUOUS CATEGORIES & DEEMED SECURITY INTERESTS
LEASES	 TRUE LEASE: bailment possessory interest for a defined period of time // no obligation secured If true lease, Part 5 remedies do not apply> instead use CL; first-in-time or K law (Newcourt Financial - found to be true lease - instead of PPSA remedies, use remedies & rights as outlined in the lease agreement; P was able to recover vehicle) SECURITY LEASE: where the lessee looks very much like a "buyer" under a conditional sale & lessor looks like "seller"> PPSA applies lease for mandatory period close to the natural life of the thing lessee given option to purchase almost certain at outset that lessee will exercise nature of lessor's biz is financing // lessee assumes ownership responsibilities // acceleration clause (Cameron) DEEMED> LEASE > 1 YEAR: lessor deemed to hold security interest-1(1)(b)(iii) need not secure obligation or payment> PPSA applies // Part 5 (remedies) does NOT apply - 3 DEFINITION - "lease for a term of more than one year"
TRANSFER OF ACCOUNT	 DEEMED> TRANSFER OF ACCOUNT / CHATTEL PAPER: Interest of transferee arising from transfer of account OR chattel paper - 1(1) (b)(i)> PPSA applies // Part 5 (remedies) does NOT apply - 3 Any assignment of an intangible is a security interest - both conditional AND absolute

CONSIGNMENTS	1. TRUE CONSIGNMENT • principal (consignor) leaves property w/ agent (consignee) to find buyer> presumption = PPSA does NOT apply
	 CONSIGNMENT TO SECURE OBLIGATION interest that secures payment or performance of an obligation - PPSA applies - 1(1)(a) consignee takes on duties that look like a buyer under a conditional sale> if no buyer found, consignor agrees to purchase // consignee bears responsibilities of owner (taxes, maintenance, etc) Toyerama - factors - obligation of consignee to pay for unsold items; insurance; language of agreement; furnishing of financing
	statements 3. DEEMED SECURITY INTEREST> COMMERCIAL CONSIGNMENT • fits within description of "commercial consignment"> deemed to be a secured transaction as per "security interest" - 1(1)(b)(ii) • remedies portion of statute does not apply - 3 • COMMERCIAL CONSIGNMENT
	 consignor + consignee deal in goods of that description in ordinary course of their biz consignor must retain interest after delivery excluded> auctioneers & consignees generally known to creditors to be in business of selling/leasing goods of others Furmanek - generally known - refers to what a potential, objective creditor would know - not existing creditors // consignor of jewelry failed to register // found to be a SP b/c business was not objectively known to deal in consignment goods
TRUSTS	 SECURITY TRUST: B is SP // Trustee is D> if SI is taken to ensure trust obligation is performed (Skybridge - travel agency) NO FIDUCIARY RELATIONSHIP REQUIRED TO TRACE PROCEEDS - 1(5) - ie/ no trust required to trace in context of PPSA

	EXCLUDED TRANSACTIONS		
i			
	PPSA DOES	•	(a) - lien/charge/interest given by rule of law> consensual transactions only
	NOT APPLY - 4	•	(b) - SA's covered by federal law> constitutional reasons (Kingsclear - PPSA not applicable to reserve property)

- (c) interests / claims under insurance policies
 (d) wages present & future // will be excluded from any all-PAAP applying to individuals
- (f) creation or transfer of land interest
 (g) payments arising in connection w/ land interests

COLLATERAL & PROCEEDS

COLLATERAL		
PERSONAL	• The PPSA does not define personal property > if you can argue that an item is NOT personal property, then PPSA doesn't apply	
PROPERTY	• Just because a thing is not property at CL, does not mean that it can't be defined so for PPSA purposes	
	• FACTORS - thing confers rights (proprietary), even if right is contingent or for limited time (Saulnier - fishing licence found to be property)	
COLLATERAL	COLLATERAL - personal property subject to a SI> ORIGINAL COLLATERAL + PROCEEDS	

	GOODS	
"GOODS" 1(1)	 DEFINITION: tangible personal property + fixtures + crops & unborn of animals // EXCLUDES: money CHARACTERIZATION OF GOODS IS MADE & FIXED AT TIME SI ATTACHES - 1(4) GOODS MUST BE ONE OF: (the following categories are mutually exclusive)> INVENTORY // CONSUMER GOODS // EQUIPMENT 	
INVENTORY	 DEFINITION: (a) goods held for sale or lease; (b) furnished under contract of service; (c) raw materials; (d) materials used/consumed in business (judicially-interpreted to mean materials "used up") SA - DESCRIPTION OF COLLATERAL AS INVENTORY: only adequate so long as held by debtor as inventory - 10(4) NOTE: you can't *force* something to no longer be inventory by seizing it - must be voluntary or some other indication goods were seized for reasons other than default! (Furmanek) 	
CONSUMER GOODS	 DEFINITION: used/acquired <u>primarily</u> for personal, family, or household purposes SA - MUST INCLUDE FURTHER REFERENCE AS TO KIND: not enough to just say "CONSUMER GOODS" - 10(3) EXCLUSION: adequate to describe only as "consumer goods" - 10(6) 	
EQUIPMENT	 DEFINITION: residual category – goods that are NOT inventory or consumer goods SA – MUST INCLUDE FURTHER REFERENCE AS TO KIND: not enough to just say "EQUIPMENT" – 10(3) 	

	PROCEEDS
"PROCEEDS" - 1(1)	 (a) IDENTIFIABLE (describable) or TRACEABLE (locatable) personal property, fixtures, and crops derived directly or indirectly from any dealing w/ collateral or proceeds of collateral in which the debtor acquires an interest (c) payments made in total/partial discharge or redemption of intangible PROCEEDS OF PROCEEDS: are considered to still be proceeds (Marathon Realty)
SI PERSISTS	 SA AUTOMATICALLY EXTENDS SI TO PROCEEDS - 28(1)(b) EXCEPTION: if SP expressly / impliedly authorizes the dealing then the SI detaches - 28(1)(a) WRITING REQ FOR SA: agreement does not need to specifically reference proceeds to remain enforceable against 3rd parties - 10(5) LIMITATION: proceed against both ORIGINAL + PROCEEDS> amount secured limited to value of collateral at date of dealing - 28(1)
CONTINUOUSLY PERFECTED	SI IN PROCEEDS REMAINS PERFECTED IF ORIGINAL COLLATERAL PERFECTED BY REGISTRATION OF FS THAT - 28(2) (a) – contains description of proceeds sufficient to perfect SI in OC of same kind (b) – proceeds of KIND that fits description of OC (c) – covers OC if proceeds are MONEY, CHEQUE, or DEPOSIT ACCOUNT

	TRACING
PPSA	• TRACING INTO PROCEEDS: PPSA modifies> <u>proceeds are traceable</u> regardless of FR - 1(5) (EQ didn't allow T into mixed fund, absent FR)
VARIATION	• MUST STILL SATISFY DEFN OF "PROCEEDS": ex/ funds deposited into a bank account where <u>negative</u> balance still results NOT proceeds - b/c D has <u>no rights</u> in the property
	• CLOSE & SUBSTANTIAL CONNECTION: must exist b/w old property & new to use PPSA tracing (Pettyjohn - one type of cows sold to buy other)
	• LOWEST INTERMEDIATE BALANCE RULE: mixed fund with withdrawals & deposits> any additions to the fund are not presumed to be
	subject to the SI of previous SP's (unless specifically designated)> the SP can only claim against the LIB of the account // withdrawals from
	fund – money out presumed to be D's – ie/ to <u>not</u> affect the interests of 3rd parties (Universal CIT – D deposited proceeds of sale of cars w/ SI)
	 withdrawals from an account are NOT proceeds unless a portion of that money is subject to SI things bought with withdrawal ARE proceeds if SI attached to some of the withdraw funds SP can only make proportional claim EXAMPLE: SP has SI of \$100 - D's account only has \$50 - D wins \$1000 lottery & deposits money - SP still only has SI in \$50 of \$1000!
	• BC APPROACH: followed <i>Pettyjohn</i> (Re River Industries – close & substantial cx b/w new & old inventory> constitutes traceable personal property & therefore "proceeds"> traceable)

ATTACHMENT

- ATTACHMENT IS NOT A GLOBAL PHENOMENON: you must assess the state of attachment for each piece of collateral
- TIMING OF ATTACHMENT: attachment arises when all the conditions are met (unless specifically postponed by agreement b/w the parties) 12(1)
 - (a) VALUE is given;
 - **(b) RIGHTS** debtor has rights in collateral and;
 - (c) WRITING section 10 req's must be met to be enforceable against 3rd parties (attachment can be present wrt the DEBTOR, but not wrt 3RD PARTIES)
- CONDITIONS OF ATTACHMENT NEED NOT PERSIST FOR THE SI TO PERSIST: once attachment occurs, the SI in collateral continues via operation of 28(1)

VALUE	 VALUE = consideration sufficient to support a simple K; includes <u>past</u> debt or liability - 1(1) TD Bank v Nova BS advanced money to Nova; no E that a security agreement was contemplated at the time // aprox one year later, Nova granted BS a GSA // court found that "value" includes past consideration
RIGHTS	 NO MINIMUM LEVEL OF "SUFFICIENT" RIGHTS IS REQUIRED: the provision only requires that the debtor "has rights" Debtor must only have some degree of CONTROL/AUTHORITY over collateral (KTI Corp KTI delivered goods it owned to OHT for repair/enhancement // OHT had SI with bank - defaulted // bank took possession of KTI's property // COURT - bank's SI attached) Legal/Equitable title not required: rights may be merely possessory in origin (Haibeck) NEMO DAT APPLIES: no minimum rights required - but the debtor can't give more than they have

PURCHASE MONEY SECURITY INTEREST

PMSI	"PURCHASE MONEY SECURITY INTEREST" - 1(1) SELLER PMSI - SI in collateral to extent that it secures payment of all/part of purchase price - (a)
	 LENDER PMSI - SI in collateral where value given to enable debtor to acquire rights in collateral, to extent value is thus applied - (b) lender must KNOW what you're using the money for
	 providing a LOC, absent anything more, is not sufficient to be a "lender PMSI"
	• DEEMED PMSI - (c) interest of lessor of goods in lease for term > 1 year; (d) person who delivers goods under commercial consignment
	• PMSI STATUS EXTENDS TO PROCEEDS - says "the security interest", so if "the" SI is a PMSI, status persists - 28(1)(b)
	EVEN IF YOU DON'T HAVE PMSI SUPER-PRIORITY, YOU CAN STILL HAVE PMSI AS A STATUS
	but to retain super-priority, PMSI must be perfected
	ENABLE DEBTOR TO ACQUIRE RIGHTS?
	 Pettyjohn - enable debtor - ACCS approved loan to buy cattle // debtor used bank's LOC instead - but only b/c ACCS loan had been approved // loan used to pay of LOC // ACCS claims PMSI - court agrees - would be "commercially unreasonable" to divide the transactions // value of ACCS loan was intended to acquire rights)
	 Unisource - change in nature of rights // debtor had leased property, and as such already had some rights // new lender allowed D to exercise option to purchase & claimed PMSI // court allowed - loan enabled debtor to "acquire further rights") > interpretation suggests that so long as debtor's rights are being enlarged, PMSI can be claimed
	• buy out?> law is divided if there's no change in <u>nature</u> of right, but rather in <u>percentage of ownership</u>
	• "COLLECTIVE PMSI" – BC still allows this, while other jurisdictions have clarified legislation> Chrysler Credit – CC financed purchase of new car inventory // also claimed PMSI on cars taken in trade for sale of a new car, where loan for new car remained unpaid + cars taken in trade for new cars, where loan *had* been repaid // court allowed PMSI to attach to whole inventory.

PERFECTION

- ALWAYS START WITH TYPE OF COLLATERAL ---> WILL DICTATE WHAT FORMS OF PERFECTION ARE AVAILABLE
- PERFECTION IS NOT A GLOBAL PHENOMENON: you must assess the state of perfection for each piece of collateral
- SECURITY INTEREST IS PERFECTED WHEN 12(1)
 - (a) it has attached, AND
 - **(b)** all steps required for perfection have been completed
 - regardless of the order of occurrence ---> allows pre-registration of FINANCING STATEMENT that covers later SA's (and get early priority) 43(4)

CONTINUOUS PERFECTION	• SI PERFECTED BY ONE METHOD, THEN ANOTHER, WITH NO UNPERFECTED INTERMEDIATE PERIOD - 23(1) • PRIORITY OF TRANSFEREE> SAME PRIORITY WRT PERFECTION AS THE TRANSFEROR - 23(2)
OTHER ISSUES	INTERESTS IN FIXTURES & CROPS SHOULD ALSO BE REGISTERED IN THE LAND TITLE OFFICE INVESTMENT PROPERTY - CAN PERFECT BY OTHER METHODS> ATTACHMENT & CONTROL - not on exam

METHODS

REGISTRATION	• REGISTRATION OF FINANCING STATEMENT PERFECTS SI IN COLLATERAL - 25> subject to attachment!
REGISTRATION	• PRO'S – debtor can continue to deal with collateral // SP not responsible for collateral // searchable electronic database // easier to determine priority – impossible to have simultaneous registration – as per 43(2)
	 REGISTRATION & THE FINANCING STATEMENT PRE-REGISTRATION - financing statement can be registered in advance of SA - "rush to the registry" to est priority - 43(4) New Solutions - FS for all-PAAP registered a year before SA // court - valid - can register FS before SA SINGLE FS CAN COVER MULTIPLE SA's - there will be an issue wrt description of collateral - see below - 43(5) REGISTRATION NOT NOTICE - to 3rd parties of anything - the FS, its contents, the SI perfected, or contents of SA - 47 ONLY BASIC INFO - names of D & SP + type of collateral + time as per 44(1) // need more info? -> follow process in 18 SEARCH - by D name; serial number; or registration number - 48 FINANCING CHANGE STATEMENT - reflects transfer of SI from one SP to another - but not required - 45
	 II. DESCRIPTION OF COLLATERAL IN FS SERIAL NUMBERS - required for some goods that are equipment for registration & perfection to be valid - 35(4) PROCEEDS - special issues wrt describing proceeds - see below Regal Feeds - FS described various types of pigs, but no reference to after-acquired or conceived pigs (ie/ piglets) // court - FS can be less specific than SA - sufficient for SP to claim SI in piglets // BWM says this is a very generous view
	 III. PROBLEMS WITH REGISTRATION VALID UNLESS SERIOUSLY MISLEADING – not merely b/c of defect, irregularity, omission, or error in registration – 43(6) POTENTIAL TO MISLEAD SUFFICIENT – need not establish that anyone was actually misled – 43(8) Re Munro – search using alternate criteria // omission of middle name + one-digit mistake in SN not seriously misleading // search using proper SN disclosed required information, as did search by alternate criteria // court – not seriously misleading if search using alternate criteria yields correct result Coates v GMC – registration of SN off by 1 digit // "exact" search failed to show result, but search that allowed error gave info INVALID> if multiple D's required to be disclosed OR collateral is consumer goods & there is a seriously misleading error, etc, in either the disclosure of name of any debtor OR serial number of collateral> registration is invalid – 43(7) FAILURE TO DESCRIBE COLLATERAL – only affects that collateral, not all the other collateral – 43(9) LAPSE?> RESTORATION RULE error or failure to renew? 30 day grace period – reregister within this time & recover your priority does NOT apply to advances made after lapse, and before reregistration
POSSESSION	 POSSESSION OF COLLATERAL BY SP PERFECTS SECURITY INTEREST IN COLLATERAL - 24(1) EXCEPTION - no perfection by possession as result of SEIZURE or REPOSSESSION Re BNS & RBC - no perfection by possession after default // both banks messed up FS & had invalid registration as a result // D defaults // one bank tries to amend FS, but before they can, other bank appoints receiver, seizes property, & claimed perfection by possession // court - too late to perfect by possession after default & during receivership WHAT CONSTITUTES POSSESSION? NO CONSTRUCTIVE POSSESSION - doesn't count if debtor (or their agent) retains actual or apparent possession or control - 24(2) RTC v Number 7 Honda - D defaulted & dumped car on dealership lot // financing co tried to claim vehicle, but dealer claimed priority b/c he possessed vehicle // court - possession must be conscious act to perfect SI - here, dealer simply had car dumped on him WHEN USED? tangible collateral only (obviously); commonly used for negotiable & quasi-negotiable property, such as documents of title

TEMPORARY PERFECTION	SI'S PERFECTED BY POSSESSION REMAIN PERFECTED FOR *15 DAYS* AFTER SP HANDS COLLATERAL OVER TO DEBTOR - 26(1) WHAT COLLATERAL?> INSTRUMENT + NEGOTIABLE DOCUMENT OF TITLE MUST PERFECT VIA ALTERNATE METHOD AFTER 15 DAYS - 26(2) TRUE GRACE PERIOD - even if SP does not perfect after expiry of 15 days, they still retain perfected status for the grace period
PROCEEDS	TO OBTAIN A CONTINUOUSLY PERFECTED SI IN PROCEEDS, YOUR ORIGINAL COLLATERAL MUST BE PERFECTED BY FS THAT - 28(2) (a) contains description of proceeds sufficient to perfect SI in same kind of original collateral; FS has to say both OC & P - and describe in sufficient detail to satisfy 10 (by item or kind, or by reference to list of categories) can't simply say "all proceeds" - b/c "proceeds" is not a term listed in 10 should say "all present and after-acquired goods" (b) covers original collateral if - proceeds are kind that fits within description of OC applies where proceeds are same as OC - ex/ SI in "bikes" can cover proceeds, so long as proceeds are bikes still some ambiguity about whether this cover only existing bikes - better to say "bikes and proceeds" (c) cover original collateral if - proceeds are money, cheques, or deposit account these are continuously perfected - no need to describe!
	 GRACE PERIOD> IF ORIGINAL COLLATERAL PERFECTED, YOUR SI IN PROCEEDS REMAINS PERFECTED FOR *15 DAYS* - 28(3) DEFAULT WITHIN THE 15 DAYS?> you still have perfection date of OC DEEMED CONTINUOUSLY PERFECTED - if you perfect proceeds by registration or possession within that time - 23(1)

PRIORITY RULES

BASICS	 PRIORITY RULES USED TO DETERMINE COMPETITION B/W PARTIES IN THE SAME COLLATERAL AT LEAST ONE PARTY MUST BE A SECURED PARTY TO USE PR's USE THE MOST SPECIFIC PR AVAILABLE: but do NOT force a rule // no PR?> use CL basic rule = first-in-time, nemo dat quod non habet ACTUAL NOTICE - not relevant to priorities (Robert Simpson - you can take advantage of PR, even if aware of another party's interest)
GENERAL ISSUES	 CIRCULARITY PROBLEMS arise when the PR's are irreconcilable RESOLUTION?> no clear solution, options include: (1) giving priority to the least blameworthy party; (2) arguing for priority based on public policy that one type of SI should be preferred over another; (3) impose burden on first SP to take remedial action GMS v Rich-Wood - SI of cabinet-maker prevailed over mortgagee; court based decision on policy + reasonable commercial expectation SUBORDINATION AGREEMENTS: alteration of priorities via contract PPSA eliminates privity of K> sub-agreement may be enforced by 3rd party if it was the party intended to benefit - 40(1) sub-agreements can be registered in the PPR - 45(6) does not change PPSA priorities, per se, but the contract allows for override of priorities that would otherwise exist b/w the parties RBC v Gabriel - K said SI was "subject to the interest of the Royal Bank" // court found this was sufficient to constitute sub-A Transamerica - clause reference "bankers" of the debtor // TA not allowed to claim benefit, as it was a finance company MARSHALLING: judicial rearrangement of interests EQ doctrine designed to promote fairness // prevent destruction of Jr SP's interest by arbitrary action of Sr SP no change to actual priorities, just practical effect // enabled via court order under 63 EFFECT: (1) make oversecured party rely on other collateral; (2) give undersecured party the oversecured party's interest in collateral AVAILABILITY? PPSA mute> follow basic EQ principles: senior SP must be oversecured & junior undersecured; all SP's should be before the court; no prejudice to 3rd parties; no excessive deprivation to the senior SP (Surrey Metro - example of marshalling)

RESIDUAL PRIORITY RULES

ONLY USE IF A MORE SPECIFIC RULE DOES NOT APPLY!

GENERAL	BOTH PARTIES MUST BE SP's - though one can be a deemed SP
	• CONTINUOUSLY-PERFECTED SI?> use method of ORIGINAL PERFECTION for purpose of applying (1) - 35(2)
	• PROCEEDS - USE TIME OF REGISTRATION, POSSESSION, OR PERFECTION OF <u>ORIGINAL COLLATERAL</u> - 35(3)
PERFECTED vs PERFECTED	 35(1)(a) - PERFECTED SI vs PERFECTED SI REGISTRATION or POSSESSION - whichever is first prompts a race-to-the-registry single FS can cover multiple SA's, as per 43(5), so long as description of collateral is broad enough (RBC v ACC Sask) NOTE> method of perfection changes? (ex/ from possession to registration of FS), use date of original perfection - 35(2)
PERFECTED vs UNPERFECTED	35(1)(b) - PERFECTED SI vs UNPERFECTED SI perfected takes priority over unperfected
UNPERFECTED vs UNPERFECTED	 35(1)(c) - UNPERFECTED SI vs UNPERFECTED SI priority determined by <u>ORDER OF ATTACHMENT</u> same time of attachment?> SP's share equally (<u>Ontario Dairy Cow</u> - SI in proceeds from milk quota, so attachment simultaneous) NOTE> one of the few rules that can apply to <u>multiple SP's at once</u> - just rank them all in order of attachment time
TACKING RULES	 ORIGINAL PRIORITY APPLIES TO FUTURE ADVANCES - 35(5) LIMITATION - perfected SP loses priority to persons from 20(a) for any advances made AFTER the SP has knowledge of (i) the interest of the UC; (ii) seizure of collateral by the S; or (iii) order giving S a right to the collateral - 35(6)(b) persons from 20(a)> unsecured creditors who have judgments & Sheriff who has right to seize, or has seized, collateral so this is kind of harsh -
RESTORATION RULE	35(7) - GIVES 30-DAY GRACE PERIOD FOR LAPSE IN REGISTRATION provided SP re-registers within 30 days after lapse, SP regains its priority over perfected SP's who were subordinate before lapse EXCEPTION> INTERIM ADVANCES - rule does not apply to advances made by competing SP's after lapse & before re-registration

SPECIFIC PRIORITY RULES

PMSI

REQUIRES - 2 SP's + AT LEAST ONE PMSI

COLLATERAL	PMSI HAS PRIORITY OVER OTHER SI'S IN SAME COLLATERAL GIVEN BY SAME DEBTOR - 34(1)
& PROCEEDS	
& PROCEEDS	• REQUIREMENT - PMSI must be perfected>
	• (a) - TANGIBLES (& proceeds) - within 15 days after D gets possession
	• (b) – INTANGIBLES (& proceeds) – no later than 15 days after D acquires interest (attachment)
	• 15 days from time D got possession as *collateral*> though they might have had possession before (McLeod & Co - debtor had possession for far longer than 15 days // was then loaned money to purchase // court - PMSI gets super priority)
	• SUPER PRIORITY CONTINUES TO PROCEEDS, ONCE ESTABLISHED - including inventory - but can't start as inventory to use this rule
	SCOPE - can only use SP to extent of value of PMSI
INVENTORY	PMSI IN INVENTORY TRUMPS OTHER SI's IN SAME COLLATERAL GIVEN BY SAME DEBTOR - 34(2)
& PROCEEDS	REQUIREMENT - steps must be completed in order>
	• (a) - PMSI perfected <u>immediately</u> once D takes possession
	• (b)&(c) - NOTICE - to other SP's with interest in same collateral
	• (d) - must state that you expect to get PMSI & must describe inventory
	• (e) – notice must be given <u>before</u> D obtains possession
SELLER vs LENDER	SELLER PMSI TRUMPS OTHER PMSI IN SAME COLLATERAL GIVEN BY SAME DEBTOR - 34(4)
PMSI's	• REQUIREMENTS - SELLER PMSI must be perfected>
	• (a) – INVENTORY – immediately once D obtains possession
	• (b) - COLLATERAL - within <u>15 days</u> of D obtaining possession
	DOES NOT APPLY - 2 LENDER PMSI's
COLLATERAL PMSI	NON-PROCEEDS PMSI TRUMPS PROCEEDS PMSI IN THE SAME COLLATERAL - 34(6)
vs PROCEED PMSI	• REQUIREMENTS - NON-PROCEEDS PMSI must be perfected>
	• (a) – INVENTORY – immediately once D obtains possession
	• (b) - COLLATERAL - within <u>15 days</u> of D obtaining possession
	RULE APPLIES EVEN IF DIFFERENT DEBTORS
	• TYPICAL SCENARIO - collateral w/ PMSI SI is given in exchange for something else & thus become proceeds for another debtor

SPECIAL UNSECURED PARTIES

ONLY APPLIES TO UNPERFECTED SECURITY INTERESTS

JUDGEMENT CREDITORS	 UNPERFECTED SI IN COLLATERAL SUBORDINATE TO JUDGMENT CREDITORS - 20(a) REQUIREMENT - SI unperfected at time JC's <u>interest arose</u> OR when <u>writ of S&S delivered</u> to Sheriff
TRUSTEE IN	• UNPERFECTED SI IN COLLATERAL NOT EFFECTIVE AGAINST TRUSTEE IN BANKRUPTCY OR LIQUIDATOR - 20(b)
BANKRUPTCY	 REQUIREMENT – SI unperfected at time of <u>bankruptcy</u> OR <u>winding-up order</u> made
OR LIQUIDATOR	 unclear what "not effective" means – could mean interest disappears OR could mean interest subordinated
20(b)	• Re Giffen - deemed SP (lease > 1 year) failed to register // lessee (debtor) went bankrupt while in possession of vehicle // seized by TIB
	who then claimed 20(b) // lessor (SP) argued that it was still the owner & nemo dat applied so that TIB couldn't take greater interest
	than the D had // SCC - title not determinative - trustee able to gain better position wrt collateral than D had - lessee out of luck
	 MORAL OF STORY?> good luck if you're an unperfected SI and your debtor goes bankrupt!!!

TRANSFEREES OF COLLATERAL & BUYERS AND LESSEES OF GOODS

UNSECUR	ED • UNPERFECTED SI IN - CHATTEL PAPER, DOT, INSTRUMENT, MONEY, INTANGIBLE, OR GOODS - IS SUBORDINATE TO BFPVWN - 20(c)
BFPWVN	 REQUIREMENTS – no SA + value given + no knowledge of SI + unperfected at time BPFV acquired interest
20(c)	 NOTE> overlap with 28(1)(a) - same context, but that provision DETACHES the SI
	 so what happens? BWM thinks whatever is best for BFPV prevails, since the SP has only themselves to blame for not perfecting
	• "VALUE" - any consideration sufficient to support a simple contract & includes past debt or liability
	• Dawson – value only passes where there's a change in position – an exculpatory promise is insufficient // BWM thinks this is inconsistent w/ PPSA wording & I agree // case included for completeness

AUTHORIZED	SECURITY INTEREST DETACHES UPON DEALINGS WITH COLLATERAL IF SP EXPRESSLY/IMPLIEDLY AUTHORIZED DEALING - 28(1)(a)
DEALING	WHEN?> commonly seen wrt dealing w/ INVENTORY & generally limited to SALES
28(1)(a)	• HOW TO PREVENT?> SP can expressly say no dealings allowed, free of it security interest
SALE / LEASE GOODS IN ORDINARY COURSE OF BUSINESS 30(2)	 B/L TAKES FREE FROM SI's GIVEN BY THE SELLER FOR GOODS SOLD/LEASED IN ORDINARY COURSE OF SELLER'S BUSINESS - 30(2) REQUIREMENT - B/L cannot know sale is in breach of SA (though can know SI exists) ONLY DETACHES SI'S GIVEN BY THE *SELLER* APPLIES WHERE GOODS BECOME FIXTURES OR ACCESSIONS - 30(1) ORDINARY COURSE OF BUSINESS? "ordinary course of business"> includes supply of goods under contract for SERVICES & MATERIALS - 30(1) Fairline Boats - OCB is that of the seller // factors to determine OCB> who are the parties? // where was agreement made? // quantity of goods // price w/in usual market range? // here, boat was sold at boat show, rather than ordinary place of biz + unusually low price + financial difficulty of seller Wheaton Pontiac - series of sales - SI in car perfected by registration // court - end purchaser subject to earlier SI's // while the final transaction was in OCB, the earlier ones were not & so those SI's persist // liquidation sale, vendor had no place of business, & was not licensed to sell automobiles Ford Motor Credit - parties to agreement cannot define meaning of OCB // whether transaction is in OCB is question of fact, assessed objectively // so, buyer under sale apparently in OCB, that was actually fraudulent, can still access protection of this section BUYER? SALE OF GOODS ACT - differentiates b/w party to SALE OF GOODS (ownership has passed) vs AGREEMENT FOR SALE (ownership will pass) // is this complexity ported into the PPSA?> some cases say YES, others say NO, shouldn't focus on ownership to define buyer RBC v 216200 - furniture dealer had K's with customers, but some goods not yet delivered // court - to get protection of 30(2) buyer
	must be "owner" - therefore goods must be <u>identifiable</u> (ie/ delivered) though full payment of purchase price not required • Spittlehouse - K for sale of boat // payment outstanding - but sale K said title doesn't pass until full payment // court - SGA not relevant to PPSA context // "sale" should be given its ordinary meaning // BWM thinks this case is more solid
SALE / LEASE CONSUMER GOODS 30(3)	B/L OF CONSUMER GOODS TAKES FREE FROM ALL SECURITY INTERESTS IF VALUE GIVEN + *NO KNOWLEDGE OF SI* - 30(3) LIMITATIONS - 30(4) does not apply to FIXTURES purchase price must be BELOW \$1000
28(1)(a) vs 30(2)	 28(1)(a) - focuses on arrangement b/w SP and DEBTOR 30(2) - focuses on dealings b/w SELLER/DEBTOR and PURCHASER 30(2) TRUMPS 28(1)(a)> the latter is subject to Act, while former is not // buyer takes goods sold in OCB free from SI of seller, regardless of if the SP forbid dealings with the collateral, provided buyer does not know sale constitutes breach of SA

MONEY & ACCOUNTS

MONEY	PPSA VERY SOLICITOUS OF THOSE IN *POSSESSION* OF NEGOTIABLE/QUASI NEGOTIABLE PROPERTY
31(1)	HOLDER OF MONEY HAS PRIORITY OVER SI's PERFECTED BY REGISTRATION - 31(1) REQUIREMENT (a) acquired money WITHOUT KNOWLEDGE OF SI; or (b) is HOLDER FOR VALUE, regardless of knowledge
NATURE OF ACCOUNTS	 "ACCOUNT" - monetary obligation not evidenced by chattel paper or instrument (if evidenced by paper you're in to 31) - 1(1) ANY TRANSFER OF AN ACCOUNT IS A DEEMED SECURED TRANSACTION - 1(1)(b)(i) - but, remedies Part does not apply NATURE OF PROCEEDS IS *ALWAYS* MONEY> ISSUES POSSESSOR of money takes top priority (see above) MONEY LIKELY NOT "PROCEEDS" - when paid out, D does not get interest, therefore doesn't fit description of proceeds! CAUTION! SP can lose SI when account paid out // or, no longer proceeds when another SP deposits money from assignment of account
PRIORITY RULES 35(1)(a) & 34(5)	I. RESIDUAL RULE • priority determined by ORDER OF REGISTRATION - 35(1)(a) II. NON-PROCEEDS PMSI IN ACCOUNTS GIVEN FOR NEW VALUE TRUMPS PMSI IN ACCOUNT AS PROCEEDS OF INVENTORY - 34(5) • REQUIREMENT - FS registered before> PMSI perfected OR the FS related to it is registered • rule instituted for dealers who buy up accounts at discount • "new value" - value other than previous debt or liability

TWO DEBTOR SITUATIONS

BASICS • EVEN IS SA FORBIDS IT, DEBTORS CAN TRANSFER THEIR RIGHTS IN COLLATERAL - 33(2) • NOTE - this may still constitute a default as between the transferor D and their SP • DEBTOR NAME CHANGE --> require re-registration b/c change is "seriously misleading" - rules below would apply TRANSFEREE APPLIES ONLY WHERE **GRANTS SI** 1. SP's IN COMPETITION HAVE DIFFERENT DEBTORS; *BEFORE* 2. SP OF THE TRANSFEROR IS PERFECTED; and TRANSFER 3. TRANSFEREE GRANTED SI *BEFORE* TRANSFER (most common --> transferee subject to an all-PAAP) 35(8) RULE = PERFECTED SI OF TRANSFEROR TAKES PRIORITY OVER SI'S GRANTED BY TRANSFEREE BEFORE THE TRANSFER - 35(8) • EXCEPTION --> IF NEW DEBTOR BECOMES KNOWN --> ADVANCES MADE DURING THE "HIATUS" (IF ONE EXISTS) • HIATUS = TIME BETWEEN 15 DAYS AFTER PERFECTED SI LEARNS OF TRANSFER --> TIME THEY GET AROUND TO RE-REGISTERING • SP of transferor must take steps to protect itself by re-registering against the transferee once it knows of the transfer • to be fully protected, all the SP needs to do is re-register within the 15 day GRACE PERIOD • KNOWLEDGE? --> includes constructive K - 2(a) // but, mere knowledge of FS does not constitute knowledge of transfer! - 47 • DOES NOT APPLY - if transferee acquires property free from SI granted by transferor - obviously - 35(9) TRANSFEREE APPLIES ONLY WHERE **GRANTS SI** 1. SP's IN COMPETITION HAVE DIFFERENT DEBTORS; *AFTER* 2. SP OF THE TRANSFEROR IS PERFECTED; and TRANSFER 3. TRANSFEREE GRANTED SI *AFTER* TRANSFER 51(1)&(2) I. CONSENT (use if SP consented to transfer, but not to detachment of its SI) - 51(1) DEBTOR/TRANSFEROR'S PERFECTED SI IS SUBORDINATE TO --> · INTERESTS OR PERFECTED SI's - arising in period b/w 15 days after transfer & time SP gets around to re-registering • PERFECTED SI's - granted with 15 days from transfer, if SP fails to re-register during those 15 days · NOTE --> not a true grace period - failure to re-register new D's name OR take possession of collateral has lasting effects • HOW TO AVOID? --> re-register or take possession of collateral within the 15 days! II. KNOWLEDGE (use where SP did not consent to transfer, but later learned of it) - 51(2) DEBTOR/TRANSFEROR'S PERFECTED SI IS SUBORDINATE TO --> • INTERESTS OR PERFECTED SI's - arising in period b/w 15 days after knowledge & time SP gets around to re-registering • PERFECTED SI's - granted with 15 days from knowledge, if SP fails to re-register during those 15 days · KNOWLEDGE = info required to register financing change statement OR new name of debtor • NOTE --> not a true grace period - failure to re-register new D's name OR take possession of collateral has lasting effects • HOW TO AVOID? --> re-register or take possession of collateral within 15 days of learning of transfer! Orion Truck - debtor name change // SP failed to re-register with new D name // D went bankrupt - TIB seized trucks - claimed that SP lost priority through action of 51 and its failure to file FCS // court - YES, the TIB is able to use this provision & YES, the SP loses priority • NOTE ---> the interest that arises does not have to be a security interest!

COMPETITION WITH (POTENTIAL) LAND INTERESTS

FIXTURES

- 2 WAYS TO GET INTEREST IN FIXTURES --> (1) land law, ex/ via mortgage; (2) personal property SI, ex/ via all-PAAP LAND LAW BETTER
- NEED TO KNOW IF YOU'RE EVEN DEALING W/ A FIXTURE turns on degree of attachment to land IDENTIFY AMBIGUITY ON EXAM
 - "FIXTURE" does not include building materials (very helpful)
 - "BUILDING MATERIALS" material incorporated into building & goods attached such that removal would cause some <u>serious damage</u>
 or <u>weaken structure</u>; but does NOT include: heating, air conditioning or conveyancing devices (ex/ elevator) OR machinery installed for
 use carrying on an activity

I. SI THAT ATTACHES *BEFORE OR AT TIME* GOODS BECOME FIXTURES

- 36(3) HAS PRIORITY -->
 - · WRT THE GOODS, OVER PERSON WITH INTEREST IN THE LAND
 - · NOTE// attachment gives priority here VERY RARE and very upsetting to the real estate bar
 - NO REGISTRATION REQUIRED aka/ "secret lien"
- 36(4) BUT IS SUBORDINATE TO -->
 - PERSON WHO LATER ACQUIRES INTEREST IN LAND PROVIDED for value + without fraud + before 5.49 notice filed
 - MORTGAGEE WHO MAKES SUBSEQUENT ADVANCES PROVIDED without fraud + before 5.49 notice filed
 - NOTE --> M only has priority wrt the advance

II. SI THAT ATTACHES *AFTER* GOODS BECOME FIXTURES - 36(5)

- IS SUBORDINATE TO -->
 - · PRE-EXISTING LAND INTERESTS who hasn't consented to the SI or disclaimed interest in goods or fixtures
 - SUBSEQUENT LAND INTERESTS IF ACQUIRED without fraud + before s.49 notice filed
- Rich Wood secret lien 2 mortgagees with interests registered in LTO // but RW had interest in cabinets before they became fixtures // created circularity problem no way to resolve without violating either LTA or PPSA // court no single solution gave RW priority over M1
- Furnasman owner purchased newly-built house that included furnace (fixture) // builder purchased furnace under purported CSA still owed money // F claimed against owner // appeal court PPSA doesn't apply b/c contract didn't make clear furnace sold under conditional sale // Furnasman loses out --> clearly see court's dislike of secret liens
 - NOTE --> 30(1) seeks to address similar scenarios OCB can include K for service & materials; give buyers protection under 30(2)

ACCESSION

- "ACCESSION" goods installed in OR affixed to other goods
- MORAL OF THE STORY? --> people w/ attached SI's in goods that become an accession better perfect via registration ASAP

I. SI THAT ATTACHES *BEFORE OR AT TIME* GOODS BECOME AN ACCESSION

- 38(2) HAS PRIORITY -->
 - WRT THE GOODS, OVER PERSON WITH INTEREST IN THE WHOLE
 - NOTE// attachment again gives priority here VERY RARE real estate bar cares less though, b/c doesn't mess w/ land interests
 - NO REGISTRATION REQUIRED another "secret lien" scenario that can lead to circularity problems
- 38(3) BUT IS SUBORDINATE TO -->
 - PERSON WHO LATER ACQUIRES INTEREST IN WHOLE PROVIDED for value + w/out knowledge of SI + before SI perfected
 - SP W/ PERFECTED SI IN WHOLE PROVIDED w/out knowledge of SI + before SI perfected COVERS...
 - advances made under SA after goods become accessions & priority only wrt advance
 - acquires right to retain whole in satisfaction of obligation secured (foreclose)

II. SI THAT ATTACHES *AFTER* GOODS BECOME AN ACCESSION - 38(4)

- IS SUBORDINATE TO -->
 - $\bullet \ \ \mathsf{PERSON} \ \mathsf{WITH} \ \mathsf{PRE-EXISTING} \ \mathsf{INTEREST} \ \mathsf{IN} \ \mathsf{``OTHER} \ \mathsf{GOODS"} \ \mathsf{-} \ \mathsf{who} \ \mathsf{hasn't} \ \mathsf{consented} \ \mathsf{to} \ \mathsf{the} \ \mathsf{SI} \ \mathsf{or} \ \mathsf{disclaimed} \ \mathsf{interest} \ \mathsf{in} \ \mathsf{accession}$
 - SUBSEQUENT INTERESTS IN WHOLE IF ACQUIRED w/out knowledge of SI + before SI in accession perfected

DEFAULT & REMEDIES

DEFAULT

- SP CAN ONLY PROCEED AGAINST COLLATERAL IN EVENT OF DEFAULT, THOUGH NOT REQUIRED TO DO SO
- "DEFAULT" (a) failure to pay or otherwise perform secured obligation; (b) occurrence of event or circumstances, under terms of SA, that causes SI to become enforceable 1(1)
 - ex/ failure to pay another party; fail to keep up licensing requirements; change type of business; anything you want!
- SP HAS RIGHTS & REMEDIES (& OBLIGATIONS) PROVIDED IN SA + Part 5 OF PPSA 56(2)
- SP MUST DECIDE:
 - 1. has there been a default + for how much + what collateral to proceed against (most valuable & items where you have high priority)
 - 2. will they proceed as <u>secured</u> OR <u>unsecured</u> creditor (sue)
 - 3. if proceeding as SP ---> move to the remedies section...

REMEDIES

STATUTORY REMEDIES

PPSA REMEDIES ARE SELF-HELP --> SP DOES NOT HAVE TO GO TO COURT TO ACCESS

PRELIMINARY NOTICE

- BEFORE USING ANY REMEDY, SP MUST PROVIDE NOTICE TO DEBTOR: judicially-imposed, mirrors CL requirement 68(1)
- **PURPOSE:** give debtor final chance to meet obligations
- CONTENT: tell D they're in default + for how much + consequences of failure to pay + time D has to pay // no particular form required
- TIME FRAME? --> no set time frame depends what is reasonable given surrounding circumstances at time of default (Waldron)
- K OUT? many K's purport to K out of notice requirement; unclear as to whether this is valid

COLLECTION OF PAYMENTS UNDER INTANGIBLES

• DEFAULT --> SP CHANGES CONDITIONAL ASSIGNMENT TO ABSOLUTE

- 1. NOTIFY account debtor to make payments to SP 57(2)(a)
- 2. take control of PROCEEDS to which SP is entitled 57(2)(b)
- 3. apply to satisfy obligation 57(2)(c)
- 4. NOTIFY debtor w/in 15 days 57(4)
- **PROCEEDS DILEMMA:** SP's have <u>fleeting</u> interest in accounts no longer held by their debtor when another SP deposits money from assignment of account, money is <u>no longer proceeds</u> –––> **JUNIOR parties must be careful to pay over what they get out of the account to SENIOR parties, or risk liability for damages**

TANGIBLE COLLATERAL

I. SEIZURE OF COLLATERAL

- upon default, any SP may seize, regardless of priority 58(2)(a) ---> see exception for consumer goods below
- · CONSTRUCTIVE POSSESSION if collateral hard to move or store, SP can seize without actual removal 58(2)(b)
- SP RIGHTS & OBLIGATIONS: when in possession, SP must use <u>reasonable care</u> to preserve collateral 17(2) // keep collateral identifiable, but can mix fungibles 17(3)(c) // can use increase or profits while in possession to pay down debt 17(3)(c)
- PERFECTION? possession by SEIZURE does NOT perfect a SI 24(1)

II. DISPOSITION / SALE

- 4 METHODS: (a) private sale; (b) public sale; (c) as whole or in commercial units/parts; (d) lease if SA allows 59(3)
- STANDARD = commercially reasonable manner
 - Medi-Dent goods sold back to debtor; not CRM b/c no effort to ascertain value & no bids taken; no def action allowed
 - **Donnelly** no repairs before sale + non-arms length tx + no notice of disposition --> not CRM; no def action allowed
- NOTICE: at least 20 days before disposition notice must go to debtor, other known owner, and sub SI's 59(6)
- BFPV: once in possession, takes collateral free of interest of debtor & subordinate SP's
- DISTRIBUTION OF PROCEEDS (in order) --> reasonable expenses + obligation of SP doing the disposing 59(2)(a)&(b)
- SURPLUS? (in order) --> sub SI's perfected by registration or possession + other parties who've given notice of interest in collateral // SURPLUS? back to debtor, becomes <u>proceeds</u> **60(2)**

III. FORECLOSURE

- VOLUNTARY after seizure (58) SP can propose to take collateral in satisfaction of the obligation secured 61(1)
- NOTICE of proposal must go to: 61(1)(a) debtor + known owners // 61(1)(b) subordinate perfected SI's
- · OBJECTION w/in 15 days --> SP must dispose of collateral 61(2) // can apply to court to render objection invalid 61(7)
- CONSTRUCTIVE FORECLOSURE? does it exist in PPSA context?
 - Angelkovski NO notice requirement precludes CF // Inland Kenworth MAYBE if party who didn't receive notice is fine w/ CF, then why should anyone else care?

IV. RIGHTS OF REDEMPTION & REINSTATEMENT

- prior to disposition (59) or foreclosure (61), debtor can redeem collateral by satisfying obligation (including AC) 62(1)(a)
- · debtor must be given notice to redeem ---> requirement prevents constructive F; can benefit SP (Angelkovski)

CONSUMER GOODS	 SP CANNOT SEIZE IF DEBTOR HAS PAID > 2/3 OBLIGATION - 58(3) DEBTOR MAY REINSTATE SA BY PAYING AMOUNT IN ARREARS: relieves debtor-consumers from effect of AC's - 62(1)(b) LIMITATION> debtor-consumer can only reinstate twice a year - 62(2) SP MUST CHOOSE - 67(1) (a) SEIZURE; (b) VOLUNTARY F - as per 61; (c) ACCEPT SURRENDER of goods by debtor; OR(d) SUE for judgment SURRENDER?> debtor can't simply dump collateral; must be voluntary action on part of SP (Whitewater) USE OF REAL REMEDY (a, b, or c above) EXTINGUISHES DEBTOR (OR GUARANTOR) OBLIGATION - 67(2)
	• ACTION UNDER (d) ALSO EXTINGUISHES OBLIGATION - 67(10)
JUDICIAL OVERSIGHT	 REMEDIES: court can make order wrt: - 63(2) (a) injunctive relief; (b) directions; (c) relief from compliance, if terms just & reasonable to all; (d) stay enforcement of rights (e) very broad language> order to "protect interest of any person in the collateral" WHO CAN APPLY? debtor; creditor of debtor; SP; sheriff; or person with interest in collateral SCOPE: purpose to obtain commercially just result; court not to alter substance of contractual rights b/w parties - but can impose terms & conditions to protect rights of parties (Andrews - chambers judge set aside seizure order that was validly made - error corrected on appeal)> in practice, courts have interpreted 63 narrowly OTHER MATTERS: interested parties can apply & court can: make order determining QUESTIONS OF PRIORITY or ENTITLEMENT TO COLLATERAL - 70(a) direct action be brought, or issue be tried - 70(b)
NON-COMPLIANCE W/ PPSA?	 COURT CAN MAKE ORDER WRT DAMAGES - 69(3) DEFENDANT CAN USE NON-COMPLIANCE AS DEFENCE IN DEFICIENCY ACTION - 69(7) PPSA REMEDIES NOT EXHAUSTIVE - (Osman - slander of title a pre-existing, CL right - not extinguished by PPSA remedies)

OTHER REMEDIES	
RECEIVER	 APPOINTMENT> by COURT or by virtue of SECURITY AGREEMENT - not sec trans law, per se, but R's mentioned many times in PPSA NOTE/ if SA provides for R, can <u>still</u> go to court to get R appointed; will need to demonstrate <u>why</u> court appt necessary (<i>White Cross</i>) OFTEN PRELIMINARY ACTION: receiver can be appointed by SP prior to use of PPSA remedies "RECEIVER" - includes RECEIVER MANAGER (get biz back to profitable - then return to debtor) - 1(1) // other sections = 64-66
CONTRACT REMEDIES	 GENERAL PRINCIPLE REMEDIES CAN BE DERIVED FROM PPSA OR SET OUT IN SECURITY AGREEMENT - 56(2) LIMITATION = parties cannot K out of PROCEDURAL PROTECTIONS FOR DEBTOR or OBLIGATIONS OF SP's - 56(3) Andrews - K remedy may not be allowed if it's too close to a statutory remedy
SUE	• ACTION FOR DEFICIENCY - 60(5)> SP WILL RANK AS AN UNSECURED CREDITOR
EQUITABLE / CL REMEDIES	 CONSTRUCTIVE TRUST: not commonly used, but courts have been known to impose CT as part of a secured transaction remedy BWM does <u>not</u> like the introduction of equity into secured transactions law MISC JUDICIAL APPLICATIONS: PPSA preserves CL & EQ - no reason you can't request order based on court's inherent jurisdiction - 68(1) ex/ 68 & 70 - used together to argue for EQ rearrangement of priorities // but BWM happy to report the BCCA overturned that decision